



**Central Pharma**  
**Your World Class**  
**Pharmaceutical Contract Packing**  
**Services Partner**

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**Information** 2018



# **We Believe In**

## **Teamwork | Integrity | Personal Development**

## **Excellence | Satisfaction**

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Central Pharma is a contract packing organisation serving the pharmaceutical, biotech, veterinary and nutraceutical industries. Headquartered in Bedford, UK, our site is certified by the UK MHRA and US FDA and allows us to import bulk product from outside the EU, as well as QP release to market.

Founded in 2006 we have become the trusted outsource partner to the world's top pharmaceutical manufacturers, brand owners and virtual pharma companies. Our core packing business is complemented by a comprehensive regulatory support service ensuring expert strategy advice to new and existing clients.

# Key People

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## **Alwyn Smit | Chief Executive Officer**

Alwyn grew up in the beautiful town of Stellenbosch, South Africa. After qualifying with a B.Com.LLB from University of Stellenbosch in 1985, he pursued a career in banking and founded an Investment Banking boutique in 1995. Alwyn and his family moved to Switzerland in 2000 and since 2007 he has acted as a private investor in SME businesses.

Alwyn follows an investment strategy which favours highly regulated services business. He invested in Central Pharma in 2012 where he has taken an active management role as CEO since 2016.

Mobius Life is a life insurance company based in London and regulated by the PRA. Alwyn has been a board member since February 2014 of Mobius Life Holdings after successfully facilitating and participating in the buy out of the UK life insurance assets of Alexander Forbes.

## **Steve Kemp | Chief Commercial Officer**

Steve is a qualified Mechanical Engineer and has over 35 years' experience leading businesses in pharmaceuticals, manufacturing, biotechnology sectors, heavy engineering, automotive, air power and renewable energy. He has experience of production, commercial and operational areas of the business

Steve was the Vice Chair and then Chairman for a non-profit organisation, HCPC Europe (Healthcare Compliance Packaging Council) from 2008-2013. Steve has international experience and has a degree in business and marketing from Westminster University.

## **Cathy Keane | Operations Manager**

Cathy has over 27 years' experience in the pharmaceutical contract packing industry and was an integral member in supporting the previous directors during the MBO from MY Healthcare to Central Pharma in 2006.

Cathy played a key role as part of the development team during the new site build planning for Central Pharma in 2006.

Cathy spent 13 years as Production Manager before moving into Operations in 2015, where she is responsible for the Production, Engineering, Warehouse and Customer Services functions of the business.

## **Dave Hodgson | Technical Director**

Dave holds a degree in mechanical engineering and has over 25 years experience in the pharmaceutical industry, in various roles spanning QA, Production and Business Development. Dave gained manufacturing site management experience from his time working at Roche, Welwyn Garden City, as well as in the Middle East, before joining Central Pharma in 2006.

Dave currently oversees all Quality, Production and Business Development activities, and also heads up the Central Pharma Regulatory Services (CPRS) department.

## **Tony Robinson | Finance Director**

Tony is an experienced qualified accountant with a track record of achievement within both SME and large blue chip organisations. He has held senior finance and business strategy roles across a number of sectors including commercial property, utilities, construction, electronics & food production.

Tony joined Central Pharma as Finance Director in 2017 and leads the Finance and IT functions at Board level. He is responsible for managing suitable funding for growth of the business, commercial pricing decision making, banking, and cash management & forecasting. Tony oversees all Central Pharma business contracts.

## **Connie Imondi | Project Manager**

Connie began her career in the pharmaceutical industry in 1990 with Generics (UK) Ltd in Potters Bar (now Mylan), spending 2 years in QA before relocating to Bedford to join Jensa Packaging (Contract Packers), latterly MY Healthcare. Connie was a key member of the development team supporting the previous directors during the MBO from MY Healthcare to Central Pharma in 2006.

Connie has held various roles at Central Pharma, from Engineering, Technical & Training, Logistics Manager, to Warehouse Manager. She has spent the last 7 years as Project Manager, utilising a solid technical background and practical experience in advising on materials, coordinating internal resources and liaising with key suppliers to ensure all project objectives and timelines are fulfilled.

# Capabilities

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# Capabilities

Nine Noack high speed blister and cartoning lines with auto PIL inserters. Capacity for 400 million blisters p/a. PVC/PVDC, Aclar, PET, cold form options available. Extensive range of existing tooling.

## Blister Packing

Antares (two) and Optel Vision (one) lines. Central Pharma have serialised for India, Korea & China since 2012 and aggregated for India since 2015. Tracelink CMO connectivity for full L4/5 data management & exchange. Tamper evident sealing. FMD ready.

## Serialisation

UK Home Office licence for storage and secondary packing of of Schedule 1-5 CDs. 100 pallet on-site vault capacity. Licenced transport available.

## Controlled Drugs

King tablet/capsule counter & filler. Capacity for 10 million tubs p/a. Handling of plastic and glass containers. Various capping options as well as tamper evidence, CRC and induction sealing. High speed labelling and cartoning.

## Tub Filling

Filling of powder and granular product into 4-side sealed sachets. Capacity for 43 million sachets p/a. Secondary packing and assembly options available.

## Sachet Filling

High speed dosing and filling. Capacity for 7.5 million bottles p/a. Handling of plastic and glass containers. Various capping options. High speed labelling and cartoning. Anesthetic liquid filling line in Class D room.

## Liquid Filling

Several suites dedicated to projects where automation is not possible or cost prohibitive to implement. Highly trained and efficient teams.

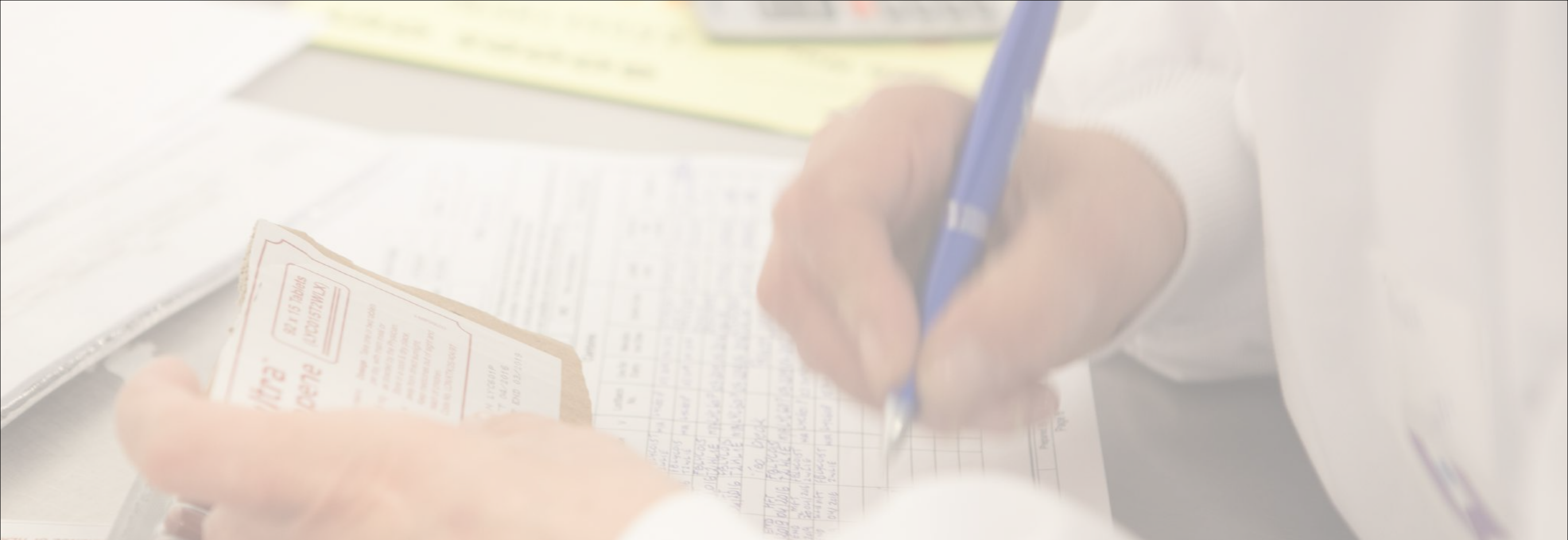
## Hand Packing

Bright stock labelling or overlabelling to support diverse market or regulatory demands. Flexible yet highly controlled process. Licenced for cytotoxic, high potency, penicillin or hormone products.

## Vial Labelling

Breaking down and re-packing product into different presentations, liveries and formats. De-blistering, overlabelling, inspection activities performed manually or semi-automatically.

## Re-Work



## Licences & Quality

**MHRA MIA (1996)**  
Manufacturers &  
Importers Authorisation

**MHRA (2016)**  
API Storage Licence

**MHRA (2016)**  
Vet ManA

**Q-Pulse Integrated QMS**

**MHRA WDA (H) (2003)**  
Wholesale Dealer  
Authorisation

**UK Home Office (2017)**  
Control of Schedule 1-5  
Narcotics

**ISO 9001 (2017)**

**Dedicated QA Team**

**FDA (2003)**  
Primary Filling & Packing  
of Pharmaceuticals

**FDA (2011)**  
Primary Filling & Packing  
of Dietary Supplements

**ISO 13485 (2017)**

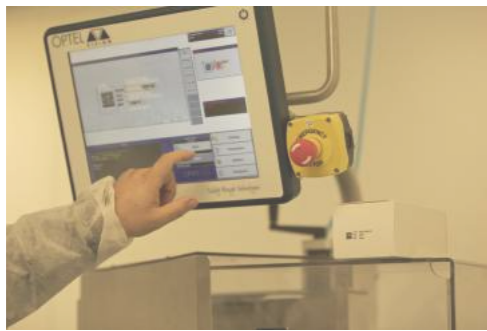
**8 Qualified Persons (QPs)**

**7 Laboratories Named on Licence**

**Purchasing Vendor Approval/Audit**

# Growth Planning

2018: Capex for additional serialisation lines to support EU FMD & emerging markets



2019: Capex for additional Noack blister line per year to support demand forecasts



2020: Expansion through acquisition



2018

2021



2018: Site expansion and presence established in Western Europe

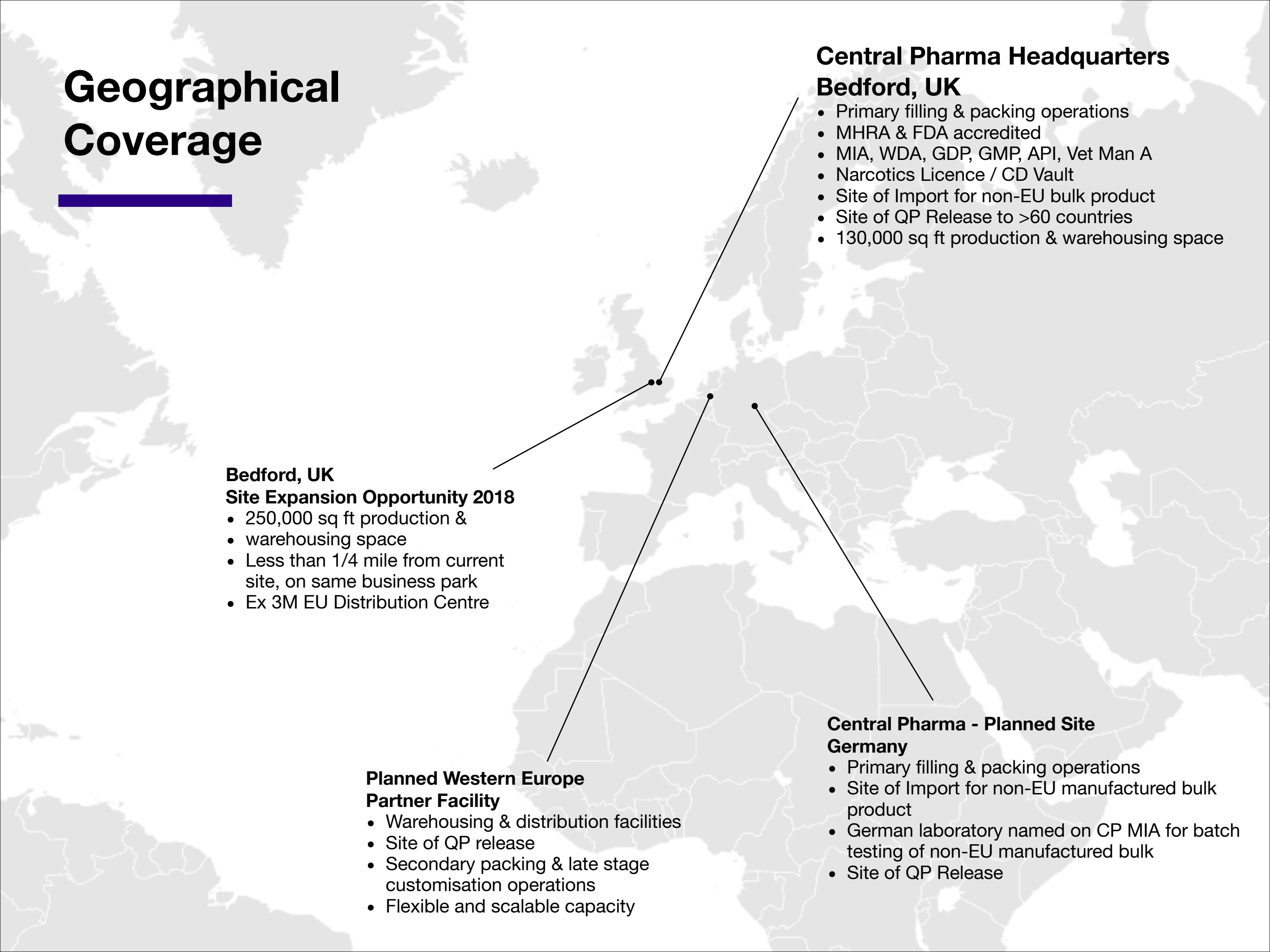


2019: Talent acquisition, e.g. Central Pharma own QP



2020: Capex to extend Controlled Drug storage and handling capacity

# Geographical Coverage



## Central Pharma Headquarters Bedford, UK

- Primary filling & packing operations
- MHRA & FDA accredited
- MIA, WDA, GDP, GMP, API, Vet Man A
- Narcotics Licence / CD Vault
- Site of Import for non-EU bulk product
- Site of QP Release to >60 countries
- 130,000 sq ft production & warehousing space

## Bedford, UK Site Expansion Opportunity 2018

- 250,000 sq ft production & warehousing space
- Less than 1/4 mile from current site, on same business park
- Ex 3M EU Distribution Centre

## Planned Western Europe Partner Facility

- Warehousing & distribution facilities
- Site of QP release
- Secondary packing & late stage customisation operations
- Flexible and scalable capacity



## Central Pharma - Planned Site Germany

- Primary filling & packing operations
- Site of Import for non-EU manufactured bulk product
- German laboratory named on CP MIA for batch testing of non-EU manufactured bulk
- Site of QP Release



# Geographical Coverage



-  Existing Central Pharma capacity (approx. 130,000 sq ft)
-  Available capacity for expansion (approx. 310,000 sq ft)





# Contact Us

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**CENTRAL PHARMA**